

W. Nathaniel Jones

nathaniel@wnjones.com
240.626.5257 (mobile)
11210 Bramblewood Ct.
Ijamsville, MD 21754
www.wnjones.com



Education

Elon University, The Love School of Business (Elon, NC) May 2010
Majors: Economics and Business Administration with a concentration in Finance
GPA: 3.76/4.00

Business School Involvement:

Business Fellow (four year academic honors program) and Business Fellow program advisory board member
Beta Gamma Sigma – International Honor Society for AACSB accredited business programs
Residential Learning Community for business students
Represented Elon at Princeton’s Business Today conference in Dallas, TX Spring 2008

Elon Merit Scholarships: CFA Level 1 Student Scholarship (June, 2010 exam); Pope Foundation Undergraduate Research Scholars Award; David O. Bowden Economics; Mark A.Horsburgh Study Abroad; Business Fellow; Presidential

Undergraduate Research:

Pope Award topic: “Social Media and Business”
Economics thesis topic: “Athletic Involvement and Tobacco Use in Adolescents”

Internships

Southwest Airlines Co. Summer 2009
Ground Operations Budget Planning (Dallas, TX)

Calculated and revised forecasts for third quarter ground operations budget
Prepared and distributed monthly budget packages, operational reports, and month-end accrual entries
Reviewed and pulled data from airports’ financial statements to generate comparative metrics

Por un mejor HOY, Inc. Spring 2009
U.S. Nonprofit (Cuernavaca, Mexico)

Created firm’s first formal business plan and financial statements to aid in planning and grant writing
Met with local organizations and community leaders to evaluate new volunteer opportunities
Organized and co-led service trip for 13 college students to remote mountain village in Hidalgo, Mexico

Laboratory Corporation of America (LabCorp) Summer and Winter 2008
Financial Planning (Burlington, NC)

Reduced annual supply costs by over \$800K by uncovering usage inefficiencies
Analyzed and summarized massive quantities of lab test cost data, using Excel and Oracle Essbase
Generated accessions analysis reports to show drivers of year-to-year revenue fluctuations

U.S. Food and Drug Administration (FDA) Summer 2005 – 2007
Office of Oncology Drug Products (Silver Spring, MD)

Wrote official letters to pharmaceutical firms concerning oncology drug approval applications Summer 2007
Designed and distributed materials for national Medical Officer recruitment campaign Summer 2006
Developed and implemented system for re-organization of active division files Summer 2005

University Work Experience

Statistics Tutor Spring 2007 – Spring 2008
Tutored students in multivariate statistics, hypothesis testing, and regression analysis

Co-teacher, Elon 101 Spring 2007
Assisted professor with the teaching of an introduction to college class

Office Assistant, Executive Education Fall 2006
Collected and recorded data to support Elon’s Executive Education Programs

Skills and Interests

Computer: Excel, Oracle Hyperion Essbase, PowerPoint, Word, Outlook, Access, SAS, Photoshop, Macintosh OS

Language: English (1st), Spanish (2nd - conversationally fluent)

Interests: Intramural Soccer, Racquetball, Photography, First Aid (Red Cross Certified Professional Rescuer)